

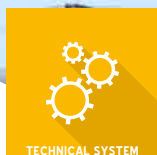
**BE PART OF THE  
DIGITAL FUTURE.**

PERCEPTION OF A KESSLER CLIENT

## OUR COMPANY IS OUTGROWN

*The own vision learns to walk and meets or exceeds all expectations. The joy is great, the challenges too! How can we keep an overview and keep clever everything under control?*

Our idea was one step ahead: we wanted to be a company with production facilities, partners and customers in more than one place. It worked! Our company has grown within a very short time. But we could not rest for long on this success. Lively growth creates new challenges: suddenly, production and sales processes were put to the test. How do we meet the increased demand? How do we monitor the increasingly demanding plants? How do we keep track of our more complex merchandise management, our new contracts? We had to hire staff and develop additional locations. How do we keep the reins of safety and occupational safety in our hands, how to run the growing vehicle fleet?

TECHNICAL  
FM

VEHICLE FLEET

MERCHANDISE  
MANAGEMENT

CONTRACTS

SAFETY & EMPLOYMENT  
PROTECTIONINFRASTRUCTURAL  
FM

## IT WAS VERY EASY: FAMOS!

*For an agile company FAMOS is exactly the right solution. Step by step, the software grows into your processes. As a result, overview, control and direction remain firmly in your hands.*

The dynamics of a company is a challenge – FAMOS the answer. Because this CAFM\* software grows with! FAMOS, which consists of over 50 specialist modules, is as individual as your company itself. You only integrate the functions that you actually need. This is how FAMOS becomes the hub of your entire workflow: the technical modules create uniform standards, automate and optimize your processes and support you in quality management. In addition, the business modules give you a quick overview of your locations, your partner network, and you can track all your goods movements. FAMOS ensures security, opens up capacities for spontaneous large orders and makes your company ready for the digital future.

\*CAFM = Computer-Aided Facility Management





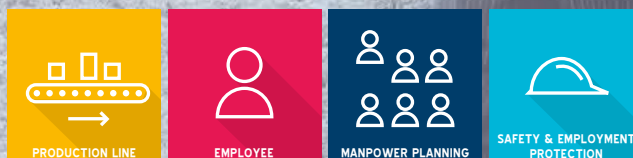
## CHALLENGE OF A KESSLER CLIENT

## I OFFER: MARKETABLE PRODUCT I SEEK: EFFICIENT PRODUCTION HALL

*We had an ambitious goal: opening up an entire business area with our new product. But the tasks could hardly be accomplished with ordinary means.*

At the beginning we literally stood on the green field: we had a product, an idea. However, we lacked a place to produce. We finally found it abroad. Now we just had to plan, build and operate a production hall. Of course, our standards should apply in the new production facility – but without ignoring country-specific guidelines and regulations.

The big question was: how can we establish maintenance processes, interfaces and a production line that are perfectly tailored to our product? In addition, we had to recruit staff and develop an efficient shift plan. Safety standards had to be observed and constantly monitored. We needed as well reliable partners and suppliers on site.



TECHNICAL  
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COMMERCIAL  
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FAMOS –  
central database

value-added  
services & mobile

## BUILDING LIFE-CYCLE

1 PLANNING

2 PROJECT PLANNING

3 TENDERING

4 IMPLEMENTATION

5 ACCEPTANCE

6 MANAGEMENT

7 MODERNIZATION

8 SECOND LIFE

## OUR BIM\*-MISSION



## BEST CONDITIONS FOR YOUR PRODUCT LAUNCH.

*For a strong start of your product, Kessler Group provides solutions with which you can easily unite all threads – even in a production abroad.*

With FAMOS you have an overview of constantly changing data. This facilitates the planning of new locations and processes. Even on a business trip, FAMOSweb ensures faster access to all the parameters. This central control not only enables efficient planning in crucial project phases, but also fast reaction and constant ability to act. Thanks to the commercial and technical modules of the software, for example, with a new production hall you are always perfectly prepared for changing market requirements. Project planning, surveying, standardization of processes, interfaces to

service providers, country-specific specifications, the involvement of local partners – Kessler Group has the right answer for the whole building everything. In addition, FAMOS is a unified solution for employees in different locations. This makes it easy to exchange know-how, transfer optimization measures to other locations, and make reliable decisions.

\*BIM = Building Information Modeling

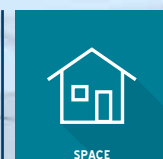
## VISION OF A KESSLER CLIENT

## WE CAME TO MODERNISE

*Our big dream is to breathe new life into buildings or districts. As an investor, we face each time big challenges and a mountain of data.*

Initially, it is like a hunt: inspection follows inspection. Every crooked beam, every crack in the plaster, every rusty pipe has to be found, recorded and documented. At the same time it goes into the archives and databases. Because all building data needs to be viewed, re-ordered and evaluated. Where something is missing, we have to re-measure, examine, record and supplement.

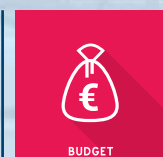
In addition, many of the properties no longer meet today's standards – energy monitoring is necessary here. We simply need a complete overview of the condition of our buildings. Only in this way we can create service and maintenance plans that fulfill our dream and are cost-efficient at the same time. Of course we have constantly keep an eye on data and measures and monitor them.



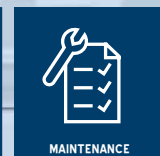
SPACE  
INFRASTRUCTURAL  
FM



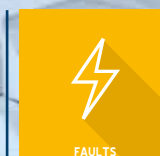
ENERGY MANAGEMENT  
TECHNICAL  
FM



BUDGET  
COMMERCIAL  
FM



MAINTENANCE  
FAMOS –  
central database



FAULTS  
TECHNICAL  
FM



## FAMOS – YOUR WAY TO MODERNIZATION.

*To keep an overview of building data and developing coherent concepts has always been difficult. Thanks to Kessler Group, everything fits together almost by itself.*

The solutions of Kessler Group are perfect for your requirements. They help you to collect and document inventory data. In addition, they also support you where information is incomplete – with the measurement of buildings and areas. It goes even further: today you have an overview of the entire lifecycle of a building. This allows you to plan renovation, maintenance and repair work with precisely accuracy. Thanks to the FAMOS software and the infrastructural and commercial modules, Facility Management has become very easy.

You always have an overview of the status quo of your project, you can find cost-effective solutions and constantly readjust. The intuitive user interface facilitates collaboration with architects, surveyors and construction companies and optimizes the immediate solving of disorders. Especially for buildings with special requirements such as kindergartens, schools and hospitals FAMOS is a holistic, reliable solution.

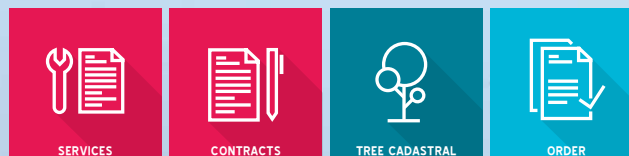


## JUST KEEPING THE HEAD CLEAR

**Foresight and vision instead of time-consuming trivialities: companies – but also municipalities and communities – have become more complex. And yet, with the right tools, they are much easier to manage today.**

Do you often go through your buildings and get annoyed because a lamp does not work again or because the sprinkler system has still not been serviced? In your community, do you sometimes have to worry about timely tree trimming on the green areas, whether the contracts with the clearing service are still up-to-date? So much depends on the reliability of others.

Can you really always rely on that? Do not worry anymore: with FAMOS your mind is free for the essential things. Because with FAMOS you have everything in your hands and at any time, at the push of a button, access to every detail. FAMOS is your flexible control center: clear, fast and effective. FAMOS does not just fit your institution like a glove, it also adapts to its development and future needs. Always ready for the world of tomorrow



COMMERCIAL  
FM

INFRASTRUCTURAL  
FM

FAMOS –  
central database

## YOUR START IN A VIBRANT FACILITY MANAGEMENT.

***Kessler Group is working on the future: buildings, businesses and cities should soon organize themselves like living creatures. They can already be part of this development today.***

Vibrant and Facility – two things that cannot be more contradictory. Our vision is to reverse this dichotomy and literally bring to life complex entities such as businesses and cities. The role model is the human organism, which controls almost everything intuitively and automatically. In the event of damage, discrepancies and disruptions, it is always in a position to perform subconscious functions and processes and to react effectively. Say: things are self-regulating. It could be so in your company in future! After all, every building, every facility, even every city is a kind of organism in which individual persons act like cells. So why should it not be possible to maintain and manage these buildings, facilities or cities as easily and intuitively as we know from living organisms? Part of this bold vision has already been put into action with the CAFM FAMOS software. After all, if the basic information and processes of your company are incorporated into the software, it regulates many things autonomously and ensures that processes in facility management work well. Whether maintenance, assignments, orders or documentation – everything organizes itself. This not only increases the effectiveness, it also reduces your own workload. FAMOS gives you the security of making better decisions and implementing them faster.

## WHAT YOU CAN RELY ON

*Kessler Solutions offers you reliable, proven and practical software solutions. Made for the individual challenges of your company.*

Do not trust any application. Trust the market leader in terms of program size and functional depth. Together with our help and our know-how, you optimize your work processes. We offer individual support for your everyday life – effective, easy to understand and user-friendly. The following guidelines are obligatory for us:

### GO SAFE



Of course, we are certified according to GEFMA guideline 444, which today includes 14 criteria catalogs (processes) as well as the new catalog A15 for the BIM data processing. In addition to the GEFMA standard, with FAMOS numerous further processes are available and modularly expandable.

### STAY INDEPENDENT

Via the web interface, FAMOS can be used by all mobile device. Keep control anywhere, 24/7.

### STAY FLEXIBEL

Thanks to its modular design of our processes and services, you can tailor the solution that your company needs.

### REMAIN YOURSELF

Through flexible structure and access on proven interface, FAMOS can be easily integrated into your usual processes. You define the leading system in the process and maintain the data at the point you want.

### GROW OVER YOURSELF

Due to the large number of configuration options, FAMOS adapts to the further development of your company like a second skin



# SIMPLY FAMOS – SIMPLY EXCELLENT

*The CAFM FAMOS software makes it easy for you: it combines a wide range of functions with ease of use and adaptability.*

“Terribly complicated” was yesterday. Today everything is “FAMOS easy”. Because this CAFM software can be adapted flexibly and is also intuitive and can be controlled independently of location via mobile devices. FAMOS gives you the complete overview and control and makes your institution efficient, transparent and ready for the digital future. Here are your advantages at a glance:

## THE EYE MANAGES AS WELL

Are you more the optical type? Then FAMOS can visualize everything from the technical system to the desk. The coupling to CAD systems makes it possible.

## NO UNNECESSARY DATA

Through a common database, you and your employees always have access to up-to-date and clear information. No duplication, no uncertainty, no extra effort.

## KEEP AN EYE ON THE RELATIONSHIP

All data about users can be dropped in one or more databases and you always keep the perspective.

## CLEAR, EASY TO HANDLE

In terms of appearance and operation, FAMOS is based on Windows standards. In addition, it is equipped with extensive search and evaluation functions, the results of which can not only be output as reports, but also passed on to other applications.

## CONFIGURING INSTEAD OF PROGRAMMING

Does something change for you? No problem! You can easily configure FAMOS yourself as your needs require. No programmers are needed for new objects, workflows and fields.



## TRIPLE JUST KEEPS BETTER

*We have many years of experience with an intuitive and flexible software solution. The result goes far beyond facility management: a full-service solution from a single source!*

With Kessler Solutions, Surveying & Engineering Office Kessler and BCS, you have a concentrated expertise of experienced partners at your disposal. As a full-service provider, we accompany you from the planning of a building through its management to modernization. Our goal is to ensure the entire process chain between surveying and maintenance across all building life phases. The CAFM FAMOS software is the foundation that bundles all services. Here, all processes and information converge and can be permanently optimized, analyzed and supplemented with additional processes during later operation. From our standard product to highly specialized projects, we offer you individual solutions. Consultations on process optimization and the controlling of energy efficiency measures are just as much a part of the Kessler Group portfolio as training and IT services. We are also happy to help you with the data transfer of your paper documents and contracts or CAD drawings into a digital administration.

### KESSLER GROUP

#### SURVEYING & ENGINEERING OFFICE KESSLER

- DEVELOPMENT OF CONCEPTS
- SURVEYING
- INVENTORY DATA ACQUISITION
- BUILDING PLANS
- DOCUMENTATION
- FLOOR PLANS
- BUILDING MODELING
- BIM-MODELS
- VIDEO-DOCUMENTATION

#### KESSLER REAL ESTATE SOLUTIONS GMBH

- SYSTEM HOUSE FOR FACILITY MANAGEMENT SOLUTIONS
- PROCESS ANALYZING AND OPTIMISATION
- DATA DIGITALISATION
- PROJECT MANAGEMENT AND CONSULTING
- IMPLEMENTATION & TRAINING

#### BCS

- ENERGY AUDITS
- ENERGY MANAGEMENT SYSTEM ACCORDING DIN EN ISO 50001
- DATA ACQUISITION
- TENDERING AND CONTROLLING
- HANDBOOKS
- QR-CODE-LABELING OF FACILITIES
- CONDITION EVALUATION
- INDIVIDUAL CONSULTING

#### MILESTONES OF GROUP OF COMPANIES



#### MILESTONES OF KESSLER REAL ESTATE SOLUTIONS GMBH





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